

## **CHARLES JOSEPH ZAUZIG, III**

April 2018

- Admitted Virginia Bar, 1978
- Admitted District of Columbia Bar, 1996

**Education:** Graduate of James Madison College 1975 BA  
University of Richmond Law School 1978

### **Courts:**

Virginia Supreme Court  
United States Court of Appeals, 4th Circuit  
United States Supreme Court  
United States District Court for Eastern District of Virginia  
United States District Court for Western District of Virginia  
District of Columbia Court of Appeals

### **Professional Organizations:**

- \* Virginia State Bar
- \* Prince William County Bar Assn
- \* Fairfax County Bar Assn
- \* Northern Virginia Plaintiff's Bar, Ltd.
- \* Virginia Trial Lawyers Association (VTLA)
  - Past President
  - Board of Governors
  - VTLA - PAC Chair
  - Past Chairman, Legislative Committee
  - Past Chairman, Media Relations Committee
  - Past Chairman, Publications Committee
  - Past Chairman, Community & Civic Services Committee
  - Past Chairman, Taskforce on Young Lawyers Section
  - Past Chairman, Torts Legislative Sub-Committee
  - Past Co-Chairman, *Amicus Curiae* Committee
- \* American College of Trial Lawyers (ACTL)
- \* The American Association for Justice (AAJ)
  - Board of Governors
  - Past Chairman State Delegates
  - Past Member of Publications Committee
  - Birth Trauma Litigation Group
  - Past Member – Membership Oversight Committee
  - Current Member – National Finance Committee
  - Current Member – Leaders Forum Committee -- State Chair
  - Co-Chair Medical Negligence Information Exchange Group
  - Interstate Trucking Litigation Group

National Finance Council  
National College of Advocacy Board of Trustees  
\*Boyd-Graves Conference Member  
Member of Steering Committee  
\*The Etheridge Society  
\* Virginia College of Trial Advocacy, Board of Directors, Faculty  
\* Southern Trial Lawyers Association  
\*Past Chairman, Virginia State Bar 5th District Section III  
Disciplinary Committee  
\*Member, American Board of Trial Advocacy  
\*Member, Academy of Trial Advocacy  
\*Member, International Academy of Trial Lawyers  
\*Member, International Society of Barristers

**Speaker:** "In The Line of Fire"  
Annual Advocacy Seminar  
(VTLA November 1993)

"Try It You'll Like It: Trial of the  
Automobile Personal Injury Case"  
(VTLA May 1996)

"44 Important Issues in Handling PI Cases"  
(VA CLE October 1996)

"Everything You Need to Know To  
Settle Auto Accident Cases"  
(VTLA November 1996)

"Evidence for the Trial Lawyer"  
(VTLA Blue Ribbon Seminar June 1997)  
Falls Church, VA

"Clearing the Mist: Winning the Soft  
Tissue Case in Today's Hostile  
Environment" Mistakes to Avoid at Trial  
(VTLA May 1998)

"Search for the Truth"  
(VTLA 41st Annual Convention March 2000)

"Impeaching Witnesses with Style"  
(ATLA April 2000)

"44 Important Issues in Handling PI Cases"  
(VA CLE March 2001)

"Tort Law Update"  
(VTLA 42nd Annual Convention March 2001)

"Trial Tactics: Opening & Closing Statements"  
(Fairfax Bar Association April 2001)

"Masters of Advocacy"  
(VTLA October 2001)

"Trial Lawyers Care, Inc."  
(March 2002)

"Trials of Courage"  
(VTLA April 2002)

"Advocacy in Mediation"  
(VA CLE May 2002)

"Tort Law Update: Maximizing Recovery in Auto  
Accident Cases"  
(VTLA Annual Convention May 2002)

"Elements of Advocacy: Virginia College of Trial Advocacy"  
(VTLA May 2002)

"Cross Examination of Medical Experts"  
(VTLA Annual Convention 2005)

ATLA Trial Advocacy College: Damages  
Closing Argument Demonstration  
(May 2006) Santa Fe

Moderator, "A New Approach to Damages"  
(AAJ Winter Convention, February 2007 Miami)

Medical Malpractice Law and Litigation Course  
Guest Presenter: "Preparing the Medical Liability

Case for Trial – Plaintiff Perspective”  
University of Richmond Law School (April 2007)

Faculty, VCTA (May 2007)

Faculty, Trial Advocacy College: Damages  
Closing Argument Demonstration  
(AAJ October 2007 Keystone CO)

Faculty, Highlights of Damages Techniques with  
David Ball Teleseminar  
(AAJ December 13, 2007)

Specialized Track: Medical Negligence  
Presenter: Evaluating the Medical Negligence Case  
(AAJ Winter Convention January 2008 San Juan)

Faculty, Trial Skills College: Damages  
(AAJ March 7 & 8, 2008 Santa Fe)

VTLA Annual Convention: And Justice for All  
(March 2008 The Homestead)

Faculty, Litigating Auto Collision Cases: Closing Arguments  
Using the rules to prove liability & damages in the auto  
Collision case  
AAJ's JazzFest (May 2008 New Orleans)

Faculty, VCTA “Techniques of Persuasion”  
VTLA (May 2008) Williamsburg

Speaker, AAJ Annual Convention  
Discovery w/a Purpose  
Advocacy Track: The Rules Every Plaintiff Lawyer Should Know  
“Knock-Out Cross Examination”  
(July 2008 Philadelphia)

Faculty, Advanced Traumatic Brain Injury Retreat  
Discovering jury attitudes in TBI trials  
VTLA Sep 26-27, 2008 Richmond

Speaker, NABIS  
21<sup>st</sup> Annual Conference on Legal Issues  
in Brain Injury (Oct 2-4, 2008 New Orleans)

Faculty, Trial Advocacy College: Damages w/David Ball PhD  
AAJ October 10-13, 2008 Atlanta

Speaker, "Sources of Coverage"  
VTLA Blue Ribbon Seminar  
(Fairfax, Oct 30, 2008)  
Falls Church, VA

Faculty, New Damages Techniques  
Featuring David Ball  
(AAJ Teleseminar Dec 16, 2008)

Moderator, Advocacy Track: "Damages"  
AAJ Annual Convention  
(Feb 2009) New Orleans

Medical Malpractice 2009  
Obstetric Cases of Value: Evaluating Brachial Plexus Injuries  
North Carolina Advocates for Justice  
(March 6, 2009) Greensboro, NC

Brain Injury Litigation Strategies 2009  
Mastering the Science and Trial Strategies  
"Effective witnesses, evidence and strategies  
your opponent does not see coming"  
Brain Injury Association of America  
Las Vegas, NV Apr 30-May 1, 2009

Faculty, Virginia College of Trial Advocacy  
"Revolutionizing juror decision-making with  
David Ball techniques"  
VTLA (May 2009) Williamsburg, VA

Speaker, "The Art of Communication"  
VSB (June 2009) Virginia Beach, VA

Speaker, "Closing Arguments"  
Wyoming Trial Lawyers Convention  
June 26, 2009 Laramie, WY

“Cross-Examining Experts: a Multi-Pronged Attack”  
Faculty, VTLA Annual Advanced Auto Retreat  
Charlottesville, VA (July 10, 2009)

Speaker, “Motivating a Jury w/Safety & Damages  
During Each Phase of the Trial”  
AAJ Annual Convention  
San Francisco, CA (July 2009)

AAJ Advanced Medical Trial Skills College  
Speaker: Evaluating the Medical Negligence case  
Colloquium: presenting Complex Medical & Damages Issues to the Jury  
Chandler, AZ (October 1-4, 2009)

AAJ Mega Seminar (Speaker)  
Rules in jury selection & opening and  
Lecture w/demo: using the rules in direct & cross-exam  
Las Vegas, NV (Oct 23-24, 2009)

Speaker, “The Reptile”  
AAJ Annual Convention  
Maui (Feb 2010)

AAJ Trial Advocacy College: Damages w/David Ball  
“Rules in Trial: Jury Selection-Opening-Direct Examination-  
Cross-Examination”  
Atlanta, GA (Feb 12-15, 2010)

Speaker, Brain Injury Litigation: Mastering the Law and The Science  
“What the Defense Does Not See Coming”  
Charlotte, NC School of Law (Mar 26, 2010)

Speaker, “Making Every Part of Your Trial About Damages”  
The Cutting Edge of Trial Techniques: Learn From the Best  
Connecticut Trial Lawyers  
Orange, CT (Apr 9, 2010)

Faculty, VCTA  
“Focus Groups – The Gold Standard”  
Colonial Williamsburg (May 2010)

Faculty, AAJ Trial Advocacy College: Rules of the Road  
Denver, CO (June 2010)

AAJ Trial Advocacy College: Damages with David Ball  
“Opening Statement, Testimony & Closing Argument”  
Philadelphia, PA (Oct 14-17, 2010)

“Knock Out Cross-Examination Using Depositions”  
Indiana Trial Lawyers 46<sup>th</sup> Annual Institute (Nov 2010)

Advocacy Track: Critical Thinking and Building Your  
Case from the Ground Up: Building Blocks  
“Using Tools to Organize Critical Thinking”  
AAJ 2011 Winter Convention  
Miami, FL (Feb 2011)

Speaker, Birth Trauma Litigation Group  
“Shoulder Dystocia”  
AAJ 2011 Winter Convention  
Miami, FL (Feb 2011)

“Knock Out Cross-Examination Using Depositions”  
Deposition Trial College  
Connecticut Trial Lawyers (Apr 15-16, 2011)

VTLA Untangling the Medical Issues in Tort Law Cases  
“Taking on Defense Medical Experts:  
Setting Them up for Deposition and Trial”  
Richmond, VA (May 3, 2011)

Lecture and Demonstration: Opening in a Trucking Case  
“Opening Statements: More than a mere  
Statement to the jury”  
AAJ Interstate Trucking Litigation Group  
AAJ Annual Convention (July 2011)  
New York, NY

“Using the Tools in Discovery: OJB, Rules and Reptile”  
Colorado Trial Lawyers Annual Convention  
Steamboat Springs, CO (Aug 5, 2011)

AAJ's Trial Advocacy College:  
Faculty, Damages w/David Ball  
Sheraton Atlanta  
Atlanta, GA  
Sep 23-25-2011  
AAJ's Rethink Your Litigation Approach Before  
It's Too Late  
Faculty, Comprehensive training in critical thinking &  
problem solving w/Rodney Jew  
Westin Verasa  
Napa, CA  
Oct 3-5, 2011

VTLA Retreat on Damages  
"Children: Special Issues"  
Boar's Head Inn, Charlottesville  
Feb 24 & 25, 2012

AAJ Annual Convention  
Speaker: Jury Bias Litigation Group  
"How to pick a jury w/out targeting strikes for cause"  
Speaker: Professional Negligence  
"Frontloading a case – identifying the rule, landmines,  
Causation & damages before filing"  
Chicago, IL  
July 2012

AAJ's Trial Advocacy College: Damages w/David Ball  
Faculty, "Opening Statement Demonstration"  
Atlanta, GA  
Sep 6-8, 2012

AAJ's Reinvent Seminar with Rodney Jew  
Faculty, A Fundamentally New Approach to Thinking  
Critically About Your Cases  
Westin Verasa  
Napa, CA  
Oct 1-4, 2012

"Critically Thinking Your Case Before Filing Suit"  
Indiana Trial Lawyers Association Annual Institute  
Nov 8, 2012



AAJ 2013 Winter Convention  
Speaker, Ad Track: "Overcoming juror bias from discovery  
to jury selection & trial. "Exposing Bias in Expert Witnesses"  
Miami, FL  
Feb 2013

DC Trial Lawyers: Six Hours with Rodney Jew: Reinvent - A fundamentally  
New Approach to Thinking Critically About Your Cases  
Faculty  
Washington DC  
March 15, 2013

VTLA Annual Convention  
Speaker: "Reinventing Your Case"  
Williamsburg, VA  
March 2013

AAJ Education's Total Electronic Fetal Monitoring  
Immersion Seminar  
Faculty  
Washington DC  
June 2013

AAJ Annual Convention  
Speaker, Ad Track: Deconstructing Your Case and the Power of  
Intuitive and Visual Advocacy: "Emotions"  
Hilton San Francisco  
July 23, 2013

AAJ's Trial Advocacy College  
Faculty, Damages with David Ball  
Ritz-Carlton Buckhead  
Atlanta, GA  
Oct 17-19, 2013

AAJ's Winter Convention  
Speaker, Specialized Track:  
Overcoming obstacles in Medical Negligence Cases  
"Demonstrative Evidence in a Medical Negligence Case"  
New Orleans, LA  
Feb 2014

AAJ's Jazz Fest Seminar  
Faculty, "Damages"  
New Orleans, LA  
Apr 2014

VTLA Trial from Start to Finish  
Faculty, "Closing Argument"  
Richmond, VA  
Sep 23, 2014

VTLA Sources of Coverage Seminar  
Speaker, "Claims Against Policies and Tractor-Trailer Coverage"  
Fairfax, VA  
October 28, 2014

Southern Trial Lawyers Association  
Speaker, "Critically Thinking Your Case Before Suit: Frontloading a Case –  
Identifying the Rules, Land Mines, Causation and Damages Before Filing"  
New Orleans, LA  
Feb 2015

AAJ's BPI Seminar  
"The Yin & Yang of Brachial Plexus Injury Cases"  
Course Advisor/Moderator  
Speaker, "The Power of a Mother's Right to Know and Choose"  
Speaker, "Analysis of the Role Traction Plays in the Case"  
AAJ HQS, Washington, DC  
May 14-15, 2015

AAJ's Total Electronic Fetal Monitoring Immersion Seminar  
Faculty Advisor  
AAJ HQS, Washington, DC  
June 2015

AAJ's Annual Convention  
Speaker, "Persuasive Demonstrative Exhibits"  
Montreal, Canada  
July 11-14, 2015

AAJ's Education Seminar  
Decision Making and Errors in the Emergency Room  
Course Advisor  
Block Leader: Fever  
Block Leader: Opening and Closing for an Undiagnosed Fever  
Block Leader: Abdominal Pain Fact Pattern  
AAJ HQS, Washington, DC  
September 25-26, 2015

William & Mary Law School  
Instructor, Medical Malpractice: Motions, Strategies Used During Pretrial,  
Strategies to Win a Case  
Williamsburg, VA  
February 2, 2016

AAJ Ultimate Trial Advocacy Course  
Faculty, Harvard Law  
Boston, MA  
March 2016

AAJ Education  
Faculty, Advanced Medical Trial Skills College  
Denver, CO  
June 9-11, 2016

AAJ Annual Convention  
Faculty, Los Angeles, CA  
July 25, 2016

AAJ Education Webinar  
Moderator, Maternal Forces Defense:  
Why Did a Judge and a Jury Reject It?  
August 18, 2016

AAJ Education Seminar  
Building your Case with Powerful Depositions: Strategic Case Planning  
Speaker: Planning your Expert Designations  
Washington, DC  
October 14-15, 2016

AAJ Education Seminar  
Medical Negligence Seminar  
November 5, 2016

LAJ 2016 Annual Conference  
Review of Louisiana Law/Winning with the Masters  
Speaker: Plain-talking Jurors  
New Orleans, LA  
December 16, 2016

AAJ Winter Convention  
Expert Witnesses: how to Research and Use Experts in Litigation  
Speaker: Preparing Expert Witnesses for Deposition and Trial  
Austin, TX  
February 14, 2017

AAJ Education Seminar  
Super Sessions Featuring David Ball & Rick Friedman  
*With a little help from our Friends Chuck Zauzig and Artemis Malekpour*  
Speaker: The Power of Images  
Speaker: Story Telling  
Philadelphia, PA  
March 10-11, 2017

AAJ 2017 Annual Convention  
Knowledge & Networking: A Winning Combination  
Speaker: "Using Demonstrative Evidence to Prove Damages"  
Boston, MA  
July 22-25, 2017

AAJ Education Seminar  
Mastering the Medicine: Birth Trauma and Medical Negligence Seminar  
Moderator  
Speaker: Lap Chole  
W. Atlanta Buckhead, Atlanta GA  
October 5-6, 2017

AAJ Education Seminar  
31<sup>st</sup> Annual Weekend with the Stars Seminar  
Credibility in the "Fake News" Era: Relaying Facts Through Demonstratives  
New York, NY  
December 8-9, 2017

**Awards:** The Professor W. McKinley Smiley, Jr., Lighthouse Award  
Southern Trial Lawyers Association  
New Orleans, LA  
Feb 8, 2013

VTLA 2017 Annual Convention  
Champions for Justice  
Distinguished Service Award Honor  
The Greenbriar, Sulphur Springs, WV  
March 30-April 2, 2017

**Articles:** "Crashworthiness is alive and well in Virginia"  
(VTLA The Journal, Fall 1994

"Portals of the jury's verdict"  
(VTLA The Journal, Summer 1999)

"No full measure" (VTLA The Journal, Fall 2000)

"Just One Moment, Just One Kid" (VTLA *Law Letter* Jun 2007)

"The Long Hard Road" (VTLA *Law Letter* Aug 2007)

"I'll have the blue plate special" (VTLA The Journal, Vol 19, No. 3)

"Black Like Me" (VTLA *Law Letter* 11/16/07)

"No Quarter Given" (VTLA *Law Letter* 3/10/08)

"Jury Instructions: Too little too late?"  
(VTLA The Journal, Vol 23, No 1, 2011)

"Tensions and Expert Witnesses."  
(AAJ Trial, October 2013)

"Breaking down Defense Medical Experts"  
(AAJ Trial, July 2017)

Leaders in the Law 2015  
Virginia Lawyers Media

**Other:** Judge, William B. Spring Moot Court Tournament 1997-2002

**Listed:** Martindale Hubbel AV rated  
Washington's Top Lawyers, *Washington Post Magazine* since 2004  
*Best Lawyers in America* , since 2006  
*Super Lawyers* (Washington, DC) since, 2007  
*Best Lawyers in America*: 2011 Medical Malpractice  
Lawyer of the Year  
Northern Virginia 2012 Top Lawyers